OTAVA CLOUD CONNECT
Powered by Veeam

It's time for better data replication to the cloud

Get physical and virtual backups off site to the cloud without the cost and complexity of building and maintaining a cloud infrastructure. Otava Cloud Connect powered by Veeam provides a fully integrated, fast, and secure way to back up your data to Otava's secure, compliant cloud. There's no additional ingress or egress fees, bandwidth, migration fees or licensing fees. You simply pay for the backups you store in Otava's cloud. That's it. And when you need to pull your data back, take full advantage of Otava's high-performance cloud and networking to recover data fast.
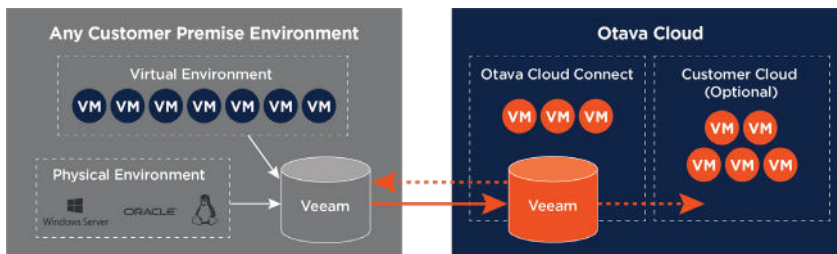
Why Otava Cloud Connect

Ransomware Protection: All clients who sign up for Otava Cloud Connect powered by Veeam will be enrolled in our ransomware protected data replicas. With 7-day backups, we ensure your data remains intact even if a malicious third party remotely wipes your backup data.

No extra or hidden fees: It's all part of the plan. When you use Otava Cloud Connect, you won't be charged for ingress or egress fees, migration fees, bandwidth fees, or additional licenses, saving you time and money.

Easy restoration that meets performance expectations: We configured our infrastructure to allow for restores in minutes or hours, not days. If you can back up your data in the blink of an eye, we think it should be just as simple to retrieve it.

Competitive pricing: Otava Cloud Connect pricing is among the lowest in the industry. We only charge you for the storage, and nothing else.

You're a perfect fit for Otava Cloud Connect if you...

> Need to replicate your data offsite to a secure and compliant cloud provider

> Are looking for a zero-CAPEX, fully managed cloud recovery target

> Want to leverage your team's experience with the Veeam product suite to manage premise and cloud backups

> Have a current backup solution -or- Veeam Cloud Connect provider that is too expensive and/or isn't meeting your performance expectations

Own the 3-2-1 rule
The Golden Rule of backup states that you should have 3 copies of your data, on 2 different media, with 1 being offsite. With Otava Cloud Connect, you can master the 3-2-1 rule without dumping additional resources into a second site or adding bandwidth costs. Just leverage Otava's cloud as you need and take advantage of WAN acceleration for fast data transfers and restores.

How Otava Cloud Connect Works

Utilize Otava Cloud Connect for your secondary site using your management interface and our infrastructure.

EXPECT EXCEPTIONAL

What Otava Cloud Connect means for you

Complete visibility and control: Access and recover data in hosted backup repositories directly from the backup console; track cloud repository consumption and receive reminders for hosted storage renewals.

End-to-end encryption: Rest easy with data encryption at the source (before it leaves your network perimeter) in flight and at rest, without negatively impacting the data reduction ratios of compression and WAN acceleration.

Hosted offsite backups: Get your physical and virtual backups offsite to a hosted cloud repository through a secure SSL connection with no additional Veeam licensing required.

Otava Cloud Connect goes great with...

In addition to backup, Otava offers lightning fast Disaster Recovery as a Service to improve your RPO/RTOs and help complete your business continuity story.

Need extra Veeam licenses? We've got you covered. Buy as many as you need! It's only a phone call away.

Key Features

- ⊘ No additional ingress, egress, migration, bandwidth or licensing fees
- ⊘ No 3rd party compression/deduplication that would slow down data recovery
- ⊘ All data stored within Otava's infrastructure environment, know exactly where your data is
- ⊘ Otava provides secure endpoint and username/password
- ⊘ Otava 24/7 support desk for assisted recovery and support
- ⊘ Veeam Availability Console access for backup status visibility
- ⊘ Enterprise/Enterprise+ licensing available for purchase through Otava
- ✳ Existing hypervisor and guest OS licenses required

- ⊘ High performance storage backend for fast parallel data copy and recovery
- ⊘ Full VM and file level recovery
- ⊘ Application aware backup and recovery - SQL, AD, Oracle, Exchange and more
- ⊘ Included 7-Day Ransomware Protection
- ⊘ Flexible retention policies
- ⊘ SSL end-to-end encryption
- ⊘ Support for unlimited backup volume
- ⊘ Supporting IT services for over 25 years
- ⊘ 10 years experience with Veeam

Our Cloud Locations

- ✓ Australia
- ✓ Nevada
- ✓ Texas
- ✓ Indiana

- ✓ Michigan
- ✓ Virginia
- ✓ United Kingdom

OTAVA
EXPECT EXCEPTIONAL

OTAVA provides secure, compliant hybrid cloud solutions for service providers, channel partners and enterprise clients. By actively aggregating best-of-breed cloud companies and investing in people, tools, and processes, Otava's global footprint continues to expand. The company provides its customers with a clear path to transformation through its highly effective solutions and broad portfolio of hybrid cloud, data protection, disaster recovery, security and colocation services, all championed by its exceptional support team. Learn more at www.otava.com.

START CONNECTING YOUR CLOUD TODAY
Call to talk to a specialist.

OTAVA.com   (877) 740-5028   solutions@otava.com